

Your company's work history is now an asset. Get paid for it.

AI labs are building agents that do real jobs. To train them, they need records of how real companies actually operate. Lode licenses your anonymized operating data directly to a leading frontier AI lab, and you keep everything.

\$100K–\$2M+

Range of public offers to operating companies in this market

\$0 cost

No fees, no dilution, no debt, no change to operations

6–8 weeks

Typical time from first call to payment

HOW IT WORKS

1

Quick call

15 minutes and a short checklist of the systems you use. No data moves.

2

Firm offer

We bring you a firm price from the buyer before you commit to anything.

3

We do the work

You sign a license. We extract and anonymize under your control.

4

You get paid

Paid when the buyer accepts the data. Your systems never change.

WHY LODE

We sell directly to the lab. No reseller in the middle.

Most buyers in this market resell your data to the labs and keep a markup. We deliver straight to a frontier AI lab, so there's one fewer cut between you and the buyer, and more of the price reaches you.

WHY NOW

Labs have used up the public internet.

What they can't find online is how real businesses make decisions, handle exceptions and get work done. That record sits in your email, tickets and CRM. Prices are high today because supply is scarce.

BUILT FOR

Owner-operated companies

PE portfolio companies

Sellers preparing to exit

New owners paying down acquisition debt

Companies winding down

Find out what your data is worth.

No commitment, no data shared until you see a firm offer.

[NAME] • [PHONE]

[EMAIL]

[WEBSITE]

WHAT WE LICENSE

A de-identified copy of the records of how your company runs. You keep the originals.

Communications · Slack, Teams, email

Projects and tickets · Jira, Linear, Asana

Code · GitHub, GitLab

Customer support · Zendesk, Intercom

Sales and CRM · Salesforce, HubSpot

Finance and ops · QuickBooks, NetSuite, ERPs

Documents · SOPs, Drive, Notion, Confluence

ALWAYS EXCLUDED

These never leave your company, in any deal.

HR and personnel files

Health information

Legal and privileged material

Board and M&A documents

Passwords and credentials

Data your customer contracts restrict

Anything else you choose to exclude

WHAT DRIVES YOUR PRICE

Size

More people means more activity to learn from

History

More years on the same systems is worth more

Connected systems

Tickets tied to code, CRM tied to support

Rarity

Unusual industries and workflows fetch premiums

HOW WE PROTECT YOU

License, not sale. You keep all your data.

Anonymized first. Names and identifiers replaced before anything leaves.

Contracts reviewed. Restricted customer data stays out.

No re-identification. The buyer is contractually barred.

You approve scope. Line by line, before you sign.

COMMON QUESTIONS

When do I get paid?

When the buyer accepts the data. 10–20% is held back for 60–90 days, then released.

What is the data used for?

Training AI agents on general work skills, not copying your business.

WHO QUALIFIES

30+ full-time employees

1+ year operating (5+ gets the strongest offers)

US-based

2+ core systems such as Slack or email plus a CRM, ticketing or finance tool

How much of my team's time?

About an hour for the checklist and a call, then read-only export access.

Can I back out?

Yes, any time before you sign the license.

Know a company that fits?

Referral partners earn a fee on every closed deal, paid when we're paid.

[\[EMAIL\]](#) · [\[PHONE\]](#)